PROGRESS REPORT OFFICE OF DEVELOPMENT SUBMITTED TO: ASPIRA, INC. OF NEW JERSEY BOARD OF DIRECTORS JUNE 29, 1994

I. PROPOSALS

The following proposals were submitted:

- Schumann Foundation \$30,000
 - 2. Hartz Mountain \$5,000
 - 3. CONRAIL \$1.000
 - Trans World Airlines
 \$1,000
 - 5. American Airlines \$1,000
 - 6. U S Air \$1,000
 - 7. Delta Airlines \$1,000
 - 8. Continental Airlines \$1.000
- 9. Smith-Kline Beecham \$1.000
- 10. Metromedia Co. \$1.000
- 11. WWOR \$1,000

II. CONTRIBUTIONS

The following contributions were received:

- 1. Turrell Fund \$30,000
- 2. PSE&G \$6,000
- 3. AT&T \$2,000
- 4. Sony \$1.000
- Anheuser-Busch \$1,000

III. NEW SOLICITATIONS

The Office of Development is currently utilizing the New Jersey Business Directory for new solicitations. Letters asking for support are being sent out on an on-going basis.

Letters were also sent to the following businesses, located in New Jersey, that were listed in the 1994 Directory of the Nation's Largest Hispanic-Owned Corporations in the June, 1994 issue of Rispanic Business:

- Mendez Dairy & Tropical Cheese, Inc. Perth Amboy, NJ
- Shifa Management Systems Hackensack, NJ
- Metro Litho, Inc. Moonachie, NJ
- Modern Sanitation Systems Newark, NJ
- Court Courier Systems, Inc. Edison, NJ
- Techniserv Data Systems, Inc. Teaneck, NJ
- Lion Plastics, Inc. Clifton, NJ

- 8. Camin Cargo Control, Inc. Linden, NJ
- Spectra Colors Corp. Kearny, NJ

IV. THANK YOU LETTERS

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Thank you letters have been sent to those individuals that have designated their United Way contributions to ASPIRA.